



# Blackstone Secured Lending Fund (BXSL)

**DECEMBER 2024** 

Note: All data as of September 30, 2024, unless otherwise noted.

The sole purpose of this material is to inform, and it in no way is intended to attract any funds or deposits. These materials are not intended as an offer to sell, or the solicitation of an offer to purchase, any security, the offer and/or sale of which can only be made by a definitive prospectus, which will be provided to prospective investors and will contain material information that is not set forth herein, including risk factors relating to any such investment.

EEA, UK and Swiss Notice: This is a marketing communication for purposes of EEA, UK and Swiss regulation. Please refer to the BXSL prospectus before making any final investment decisions.

See the "Risk and Reward Disclosure" on slide 38 for an important summary of the rewards mentioned herein and associated risks of an investment in BXSL.

# BXSL is a premier BDC seeking to protect capital and focused on privately originated senior secured loans to U.S. companies

Premier Platform

- \$1.1T+ AUM marking Blackstone as the world's largest alternative asset manager<sup>(1,2)</sup>
- Wide origination coverage that generates deal flow and strong incumbencies
- \$355B of BXCI AUM as one of the world's largest alternative credit managers (3,4)

Scale & Experience

- Majority of senior members have worked together since 2005
- ~\$120B deployed<sup>(5)</sup> by BXCI in the strategy's nearly 20-year North America Direct Lending track record with 0.07% loss rate<sup>(6)</sup>
- Value-add partner that can deliver solutions beyond just capital

High-Quality Portfolio

- \$12.0B<sup>(7)</sup> BXSL portfolio focused on first lien senior secured loans with low non-accruals
- Focused on larger companies in historically lower default rate sectors
- We believe BXSL has strong earnings power and historically stable, well-covered dividends

Shareholder Alignment

- Generally lower fees<sup>(8)</sup> and expenses compared to Traded BDC Peers<sup>(9)</sup>
- 3-year lookback
- No BXCI fee scraping from investment fees owed to BXSL<sup>(10)</sup>

# World's largest alternative asset manager with broad capabilities and biggest individual investor platform<sup>(1)</sup>

\$1.1T+ AUM	\$250B individual investor AUM <sup>(2)</sup>	
BUSINESS AUM		
\$345B	Private Equity World's largest private equity platform(3)	Incumbency
\$325B	Real Estate World's largest owner of commercial real estate(4)	Knowledge
\$355B <sup>(5)</sup>	Credit & Insurance One of the world's largest alternative credit managers(6)	Data
\$83B	Multi-Asset Investing  Largest discretionary allocator in hedge funds globally <sup>(7)</sup>	

Note: Assets under management ("AUM") is estimated and unaudited as of September 30, 2024. AUM includes co-investments and Blackstone's GP and side-by-side commitments, as applicable. There can be no assurance that any Blackstone fund, investment or acquisition will achieve its objectives or avoid substantial losses. Subject to Blackstone's policies and procedures regarding information walls and the management of conflicts of interest.

- 1) Largest global alternative asset manager reflects Preqin data as of September 30, 2024, or as of latest publicly available company data.
- Reflects assets under management from the private wealth channel across Blackstone funds.
- 3) PEI, as of June 2024, based on capital raised between January 1, 2019 and December 31, 2023.
- 4) World's largest owner of commercial real estate based on estimated market value per Real Capital Analytics as of June 30, 2024.
- 5) AUM is estimated and unaudited as of September 30, 2024. The AUM for Blackstone, Blackstone Credit & Insurance or any specific fund, account or investment strategy presented in this Presentation may differ from any comparable AUM disclosure in other non-public or public sources (including public regulatory filings) due to, among other factors, methods of net asset value and capital commitment reporting, differences in categorizing certain funds and accounts within specific investment strategies and exclusion of certain funds and accounts, or any part of net asset value or capital commitment thereof, from the related AUM calculations. Certain of these differences are in some cases required by applicable regulation. All figures are subject to change.
- 6) Based on Blackstone Credit & Insurance analysis of company earnings presentations and calls, as of September 30, 2024, and latest publicly available data.
- 7) With Intelligence FoHF Billion Dollar Club, as of June 30, 2024, based on AUM. Includes AUM from BXMA's non-fund of fund platforms.

# 25+ years delivering for investors across diversified strategies

#### Private Corporate Credit<sup>(1)</sup>

Largest Direct Lending Fund<sup>(5)</sup>



\$161B

# Liquid Corporate Credit<sup>(2)</sup>

Largest CLO Manager<sup>(6)</sup>



**\$111B** 

# Infrastructure & Asset Based Credit<sup>(3)</sup>

Largest Energy
Transition Credit Fund<sup>(7)</sup>



**\$83B** 

# Real Estate Credit<sup>(4)</sup>

Largest Real Estate Mezzanine Credit Fund<sup>(8)</sup>



**\$77B** 

# Scale and geographic footprint drive our strong origination engine



Note: As of September 30, 2024.

BXCI employee count is as of September 30, 2024.

<sup>2)</sup> Reflects issuers across all asset types within Private Corporate Credit, Liquid Corporate Credit, and Infrastructure & Asset Based Credit.

### Global platform provides differentiated capabilities

#### **Global Presence**

Private equity, real estate, infrastructure, and insurance platforms create connections and deal flow

~1,700

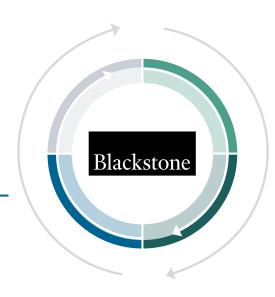
investment professionals

#### Value Creation

Enhance revenue and optimize cost across Blackstone ecosystem

100+

portfolio operations professionals



#### **Information Advantage**

Deep sector expertise, proprietary data, and 50+ data scientists strengthen investment decisions

4,750+

issuers covered(1)

#### **Origination Engine**

Proprietary sourcing capabilities drive unique investment opportunities

400+

sponsors / advisors<sup>(1)</sup>

Note: As of September 30, 2024.

<sup>1)</sup> Reflects issuers across all asset types within Private Corporate Credit, Liquid Corporate Credit, and Infrastructure & Asset Based Credit.

# Portfolio companies have full access to Blackstone's Value Creation Program

90%+

of BXCI portfolio companies introduced actively participate in the program<sup>(1)</sup>

\$5B+

total illustrative value created across BXCI portfolio companies<sup>(2)</sup> \$247M

revenue generated<sup>(3)</sup> by BXCI portfolio companies

#### **Enhanced Revenue**



45+ introductions<sup>(4)</sup> made across the BXCI portfolio thus far in 2024

#### **Optimize Cost**



\$386M total cost reduction opportunities identified across BXCI portfolio companies<sup>(5)</sup>

#### Leverage Network



83 proprietary cyber assessments completed cumulatively<sup>(6)</sup>

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- BXSL is designed with the aim to provide powerful earnings while mitigating risk<sup>(1)</sup> across different market environments with a 98.8%<sup>(2)</sup> floating rate debt portfolio focused on senior secured debt investments
- Portfolio is well positioned with healthy underlying credit fundamentals and only 0.2% of investments on non-accrual (at cost)
- BXSL was upgraded to Baa2/stable from Moody's in September 2024

#### **Earnings Highlights**

BXSL's asset-liability structure is efficient

13.4%

30'24 annualized NII return(3)

\$0.91

30'24 NII per share

Year-over-year NAV per share growth

#### Strong Dividend

Consistent regular dividend supported by robust earnings power

11.3%

30'24 dividend yield based on NAV<sup>(4)</sup>

\$0.77

30'24 dividend declared

118%

3Q'24 dividend coverage<sup>(5)</sup>

#### **Capital Protection**

Senior secured positions further insulated by strong sponsor relationships

98.7%

First lien, senior secured debt(2)

46.5%

Average loan-to-value<sup>(6)(7)</sup>

0.2%

Non-accrual debt investments(8)

Note: All figures in this presentation are as of September 30, 2024, unless otherwise stated. Opinions of BXSL as of the date appearing in the materials only and are based on BXSL's opinions of the current market environment, which is subject to change. BXSL's manager is a subsidiary of Blackstone Inc.

- Capital is at risk. There can be no assurance that any downside control features will be successful.
- Based on the fair market value of the portfolio as of September 30, 2024. Debt investments, excluding non-accrual debt investments, are 99.8% floating rate and debt investments represent 99.1% of total investments based on the fair market value of the portfolio as of September 30, 2024.
- Annualized net investment income ("NII") return is calculated as the 3Q'24 annualized net investment income per share divided by net asset value ("NAV") per share at the beginning of the period.
- 3Q'24 Dividend yield is calculated as the 3Q'24 dividend (\$0.77) annualized and divided by the ending NAV per share on September 30, 2024 (\$27.27).
- 3Q'24 Dividend coverage is calculated as 3Q'24 net investment income per share (\$0.91) divided by 3Q'24 regular dividend per share (\$0.77).
- Average loan-to-value represents the net ratio of loan-to-value for each portfolio company, weighted based on the fair value of total applicable private debt investments. Loan-to-value is calculated as the current total net debt through each respective loan tranche divided by the estimated enterprise value of the portfolio company as of the most recently available information.
- Includes all private debt investments for which fair value is determined by the Board of Trustees in conjunction with a third-party valuation firm and excludes quoted assets. Amounts are weighted on fair market value of each respective investment. Amounts were derived from the most recently available portfolio company financial statements, have not been independently verified by BXSL, and may reflect a normalized or Blackstone | 8 adjusted amount. Accordingly, BXSL makes no representation or warranty in respect of this information. Private debt investments represent approximately 98% of the total debt portfolio based on fair value.
- Based on non-accrual debt investments as a percentage of amortized cost of total investments. Based on the fair market value, investments on non-accrual represent 0.1% of total investments.

### BXSL has led peer BDCs across many key metrics

#### BXSL Rankings Among Traded BDC Peers<sup>(8)</sup> on Key Metrics

Quarterly figures as of September 30, 2024

Category	Key Metrics	BXSL	Traded BDC Peer Rank	
Earnings Quality	Interest Income (excl. PIK, dividend, fee and other income) as % Total Investment Income <sup>(1)</sup>	93.7%	2nd Highest	
Credit Quality	Non-accruals <sup>(2)</sup> (at cost)	0.2%	Lowest	
	% First Lien Senior Secured <sup>(3)</sup>	98.7%	Highest	
Headline Fees <sup>(4)</sup>	Management / Incentive	1.0% / 17.5%	2nd Lowest / 2nd Lowest	
Expense	G&A <sup>(5)</sup>	0.2%	Lowest	
	All-in Cost of Debt <sup>(6)</sup>	5.54%	Lowest	

#### BXSL's LTM Total Return based on NAV<sup>(7)</sup> is 14.1% compared to Traded BDC Peers'<sup>(8)</sup> weighted average at 9.7%

Note: Reflects Blackstone Credit & Insurance's views and beliefs as of the date appearing on this material only, which is subject to change. This is not an offer or sale of any security or investment product. **Past performance does not predict future returns.** There can be no assurance that any Blackstone product or investment will achieve its objectives or avoid substantial losses. Sources: Bloomberg, company SEC filings as of September 30, 2024.

- 1) Total interest income, excluding payment in-kind interest income, dividend income, fee income and other income for the 3 months ended September 30, 2024 as a percentage of total investment income.
- Based on non-accrual debt investments as a percentage of amortized cost of total investments. Based on the fair market value for the three months ended, BXSL investments on non-accrual represent 0.1% of total investments. Non-accrual rate is calculated for each BDC as the amortized cost of loans on non-accrual status divided by total amortized cost of the investment portfolio. Based on the fair market value of Traded BDC Peers, the non-accrual rate is 1.2%. The non-accrual rate at cost for Traded BDC peers is 2.6%. Traded BDC Peers is represented by the peer average non-accrual rate as of September 30, 2024 weighted by total NAV. Non-accrual status of a given loan is self-reported by each BDC and is intended to indicate when there is reasonable doubt that said loan's principal or interest will be collected in full.
- 3) BXSL based on the fair market value of the total BXSL portfolio as of September 30, 2024. Peer BDCs' share of portfolio, by fair value, in first-lien investments excludes investments in unconsolidated joint ventures and loan funds. As of September 30, 2024, BXSL was not invested in any unconsolidated joint ventures or loan funds.
- 4) Peer "Management Fees" and "Incentive Fees" do not include the impact of waivers, lookbacks, step-ups, or hurdle rates. BXSL "Management Fees" and "Incentive Fees" do not include the fee waivers, which were in place through October 2023. Management Fees are charged on gross assets and Incentive Fees on pre-fee net investment income. Ranking does not include ties with other BXSL BDC Peers. BXSL rank assessment is based on gross asset value equivalent when BXSL BDC Peers do not charge on gross asset value.
- 5) Represented by annualized total operating expenses for the three months ended September 30, 2024, excluding interest expense and other financing costs, management fees and waivers, incentive fees and waivers, and excise tax, divided by average total net asset value in three months ended September 30, 2024.
- 6) All-in cost of debt is calculated by annualizing interest expense (includes unused fees and the accretion of original issue discount) divided by weighted average outstanding debt for the quarter.
- 7) Total return is calculated as the change in net asset value ("NAV") per share during the period, plus dividends per share (assuming dividends and distributions are reinvested in accordance with the Company's dividend reinvestment plan), divided by the beginning NAV per share.
- BXSL Traded BDC Peers consist of ARCC, BBDC, BCSF, CGBD, FSK, GBDC, GSBD, MFIC, NMFC, OBDC, OCSL, PSEC, SLRC, and TSLX, which are each externally managed, exchange traded BDCs with a market capitalization greater than \$750 million as of December 31, 2023 based on public filings. Peer data as of September 30, 2024.

## High degree of shareholder alignment

3-year lookback

- 3-year lookback/total return hurdle on incentive fees on income
- Only five other Traded BDC Peers have a lookback<sup>(1)</sup>

Fee alignment

Blackstone Credit & Insurance does not scrape fees for itself from investment fees owed to BXSL(2); 100% of those fees earned are paid to BXSL rather than Blackstone Credit & Insurance

Dedicated BXCI operating team

Operating team provides support to BXSL portfolio companies, which seeks to drive value creation and mitigate the risk the of investment

Blackstone alignment

Blackstone and employees invested \$91M in BXSL through the time of and in connection with the IPO, and since then executives have made open market purchases of BXSL shares(3)

Note: Past performance does not predict future returns. There can be no assurance that any Blackstone fund or investment will achieve its objectives or avoid significant losses.

Defined as lookback and/or incentive fee cap. BXSL BDC Peers consist of ARCC, BBDC, BCSF, CGBD, FSK, GBDC, GSBD, MFIC, NMFC, OBDC, OCSL, PSEC, SLRC, and TSLX, which are each externally managed, exchange traded BDCs with a market capitalization greater than \$750 million as of December 31, 2023, based on public filings. Peer data as of September 30, 2024. Sources: company SEC filings as of September 30, 2024.

Blackstone Securities Partners L.P. may earn broker-dealer or similar fees paid by third-party investors in connection with transactions in which BXSL participates.

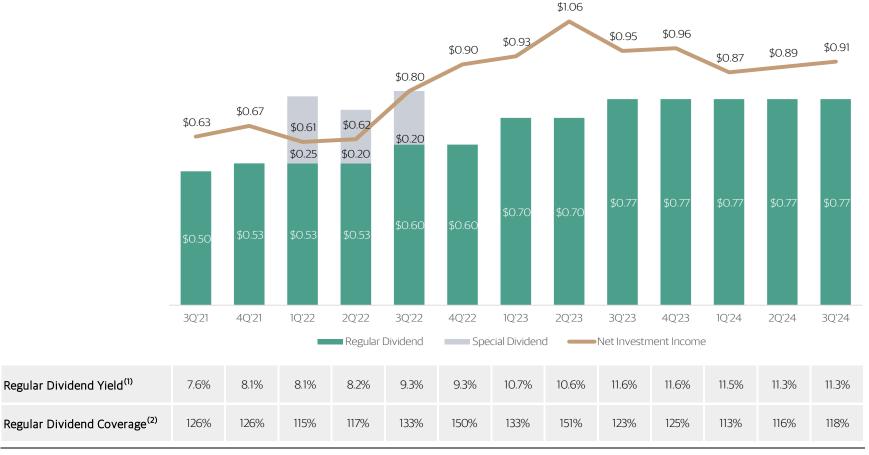
Since the completion of the initial public offering, BXSL executives have made open market purchases of BXSL stock totaling more than \$3M as of September 30, 2024.

# **BXSL Fundamentals**

#### **DIVIDEND COVERAGE HISTORY**

- Regular dividend of \$0.77 per share, representing an annualized dividend yield of 11.3% (1)
- Our dividend is exceeded by net investment income, with a dividend coverage ratio of 118%<sup>(2)</sup>

#### Historical Quarterly Dividends Per Share (\$)(3)



Note: As of September 30. 2024. Historical dividend rates may not be indicative of future period dividend rates. Leverage represents BXSL ending debt to equity for the periods shown. Past performance does not predict future returns. There can be no assurance that any Blackstone product or investment will achieve its objectives or avoid substantial losses.

Reflects historical dividends for last three years.

Dividend yield is calculated as the dividend recorded during a specific quarter annualized and divided by the ending NAV per share.

<sup>2)</sup> Dividend coverage is calculated as net investment income per share during a specific quarter divided by regular dividend per share recorded during the same quarter.

# Growth in NAV per share since inception and strong quarterly dividend payout

• \$16.76 per share of value created for investors since inception, representing a 67% unannualized total return<sup>(1)</sup>

#### Net Asset Value and Cumulative Dividends Per Share Since Inception<sup>(2)</sup>



Note: As of September 30, 2024. Inception to date metrics measured from commencement on November 20, 2018. Important disclosures are at the back of this presentation. **Past performance does not predict future returns.** There can be no assurance that any Blackstone product or investment will achieve its objectives or avoid substantial losses.

Initial net asset value per share at inception of \$25.00. Total return calculated based on total cumulative dividends per share plus NAV per share divided by initial NAV, assumes dividends reinvested.

#### PORTFOLIO CHARACTERISTICS

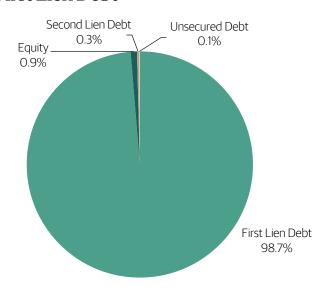
98.7%

of investments are first lien. senior secured debt(1)

46.5%

average loan-to-value (LTV)(2)(3)

#### **Portfolio Predominantly** First Lien Debt(1)



98.8%

of investments are floating rate debt(1)

252

portfolio companies

\$12.0B

investments at fair value

0.2%

non-accrual debt investments(4)

#### Portfolio Company Weighted Average Statistics<sup>(3)</sup>

(\$ in millions, unless otherwise noted)



Based on the fair market value of the portfolio as of September 30, 2024. Debt investments, excluding non-accrual debt investments, are 99.8% floating rate and debt investments represent 99.1% of total investments based on the fair market value of the portfolio as of September 30, 2024.

Average loan-to-value represents the net ratio of loan-to-value for each portfolio company, weighted based on the fair value of total applicable private debt investments. Loan-to-value is calculated as the current total net debt through each respective loan tranche divided by the estimated enterprise value of the portfolio company as of the most recently available information.

Includes all private debt investments for which fair value is determined by the Board of Trustees in conjunction with a third-party valuation firm and excludes quoted assets. Amounts are weighted on fair market value of each respective investment. Amounts were derived from the most recently available portfolio company financial statements, have not been independently verified by BXSL, and may reflect a normalized or adjusted amount. Accordingly, BXSL makes no representation or warranty in respect of this information. Private debt investments represent approximately 98% of the total debt portfolio based on fair value.

Based on non-accrual debt investments as a percentage of amortized cost of total investments. Based on the fair market value, investments on non-accrual represent 0.1% of total investments.

Revenue data excludes private debt instruments where revenue data was not provided to BXSL.

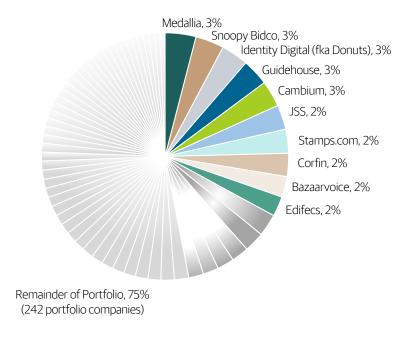
EBITDA is a non-GAAP financial measure. For a particular portfolio company, LTM EBITDA is generally defined as net income before net interest expense, income tax expense, depreciation and amortization over the last twelve months ("LTM").

#### PORTFOLIO CONSTRUCTION

- Broad industry representation with largest exposures in software, health care providers & services, professional services and commercial services & supplies
- Diversified portfolio across issuers with no single issuer accounting for more than 3% of the portfolio

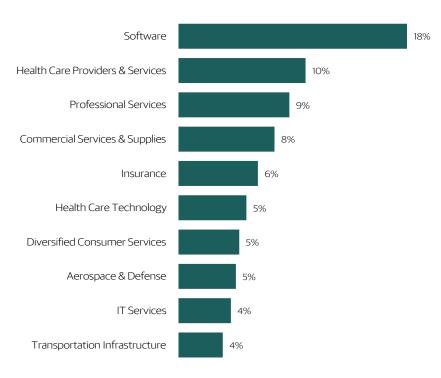
#### Top Ten Portfolio Companies<sup>(1,2)</sup>

(as of September 30, 2024)



#### Top Ten Industries<sup>(1,3)</sup>

(as of September 30, 2024)



Note: As of September 30. 2024. Amount may not sum due to rounding. Diversification does not ensure a profit or protect against losses in a declining market.

Based on the fair market value of the portfolio.

<sup>252</sup> portfolio companies.

BXSL portfolio companies have grown in-line with the broader market over the past year while also being more profitable than the average private credit borrower

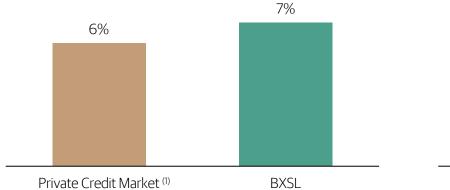
#### Similar Growth as Market

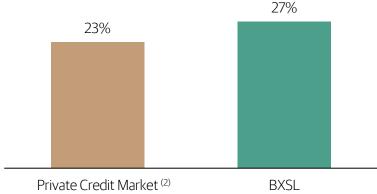
# 15%+More Profitable

#### LTM EBITDA Growth

(Year-over-Year %)

#### LTM EBITDA Margin





Note: Private Credit Market benchmark figures are as of September 30, 2024 and are sourced from the Lincoln database. © 2024 Lincoln Partners Advisors LLC. All rights reserved. Used with permission. Third party use is at user's own risk. BXSL amounts are as of September 30, 2024, and, other than average LTM EBITDA growth which excludes private debt investments that funded after September 30, 2023, includes all private debt investments for which fair value is determined by BXSL's Board of Trustees in conjunction with a third-party valuation firm and excludes quoted assets. BXSL amounts are weighted by fair market value of each respective investment. BXSL amounts were derived from the most recently available portfolio company financial statements, have not been independently verified by BXSL, and may reflect a normalized or adjusted amount. Accordingly, BXSL makes no representation or warranty in respect of this information. EBITDA is a non-GAAP financial measure. For a particular portfolio company, LTM EBITDA is generally defined as net income before net interest expense, income tax expense, depreciation and amortization over the last twelve months ("LTM"). EBITDA growth year-over-year may reflect some inorganic growth due to mergers and acquisitions (M&A). Average LTM EBITDA growth for BXSL excludes companies that grew EBITDA over 100% year-over-year due to M&A. LTM EBITDA Margin is the ratio of LTM EBITDA-to-LTM revenue.

- Average LTM EBITDA growth year-over-year of companies that issue loans in the Lincoln database as of 3Q'24.
- Average LTM EBITDA margin of companies that issue loans in the Lincoln database as of 3Q'24.

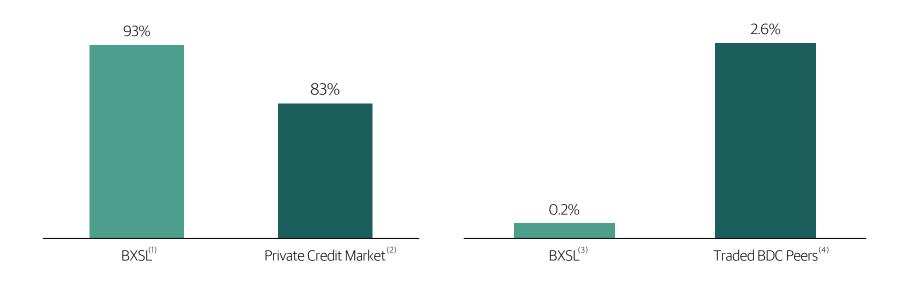
# BXSL's defensive positioning continues to deliver strong credit performance

#### Strong Ability to Service Debt vs. Private **Credit Market**

% of Portfolio with Interest Coverage Ratio >1.0x

#### Low Non-Accruals vs. Peers

Non-Accruals as a % of Cost

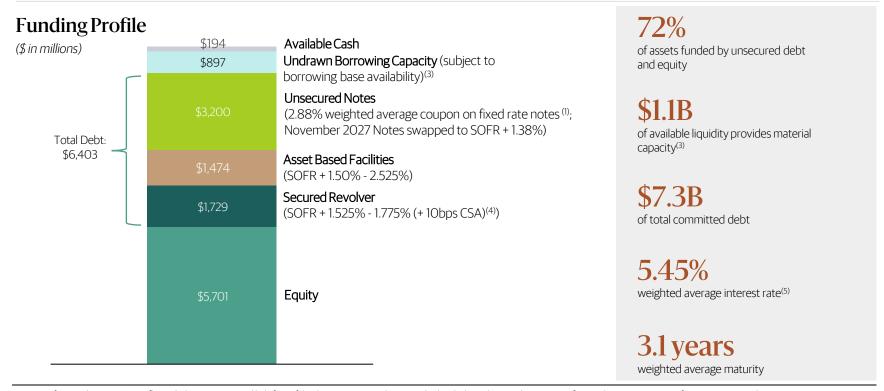


Note: As of September 30, 2024, unless otherwise noted. Reflects Blackstone Credit & Insurance's views and beliefs as of the date appearing on this material only, which is subject to change. Past performance does not predict future returns. There can be no assurance any alternative asset classes will achieve their objectives or avoid significant losses.

- Interest coverage ratio is estimated as the ratio of LTM EBITDA, to cash interest paid over the last 12 months for each respective portfolio company. Includes all private debt investments for which fair value is determined by the Board in conjunction with a third party valuation firm and excludes quoted assets. Amounts derived from the most recently available portfolio company financial statements, have not been independently verified by BXSL may reflect a normalized or adjusted amount, and are generally about 90 days in arrears. Accordingly, BXSL makes no representation or warranty in respect of this information.
- Private Credit Market benchmark figure is sourced from the Lincoln International Private Market Database as of 3Q'24.
- Based on non-accrual debt investments as a percentage of amortized cost of total investments. Based on the fair market value, investments on non-accrual represent 0.1% of total investments.
- Traded BDC Peers consist of ARCC, BBDC, BCSF, CGBD, FSK, GBDC, GSBD, MFIC, NMFC, OBDC, OCSL, PSEC, SLRC, and TSLX, which are each externally managed, exchange traded BDCs with a market capitalization greater than \$750 million as of December 31, 2023, based on public filings. Sources: Company filings as of September 30, 2024. Based on the fair market value of Traded BDC Peers, the non-accrual rate is 1.2%. Traded BDC Peers is represented by the peer average non-accrual rate as of September 30, 2024 weighted by total NAV.

#### **FUNDING PROFILE**

- Well-structured, diversified, efficient capital structure with significant available liquidity
- Well positioned for the current environment with 44% of fixed rate unsecured liabilities, at a weighted average coupon of 2.88% (1) and only \$1.5 billion of debt maturities within the next two years
- BXSL was upgraded to Baa2/stable from Moody's in September 2024 (2)
- BXSL also maintains investment grade corporate credit ratings of BBB-/stable from S&P and BBB/stable from Fitch (2)



Note: As of September 30, 2024. Reflects Blackstone's views and beliefs as of the date appearing on this material only, which is subject to change. Diversification does not ensure a profit or protect against losses. Certain notes are classified for the purposes of this disclosure as floating rate as a result of the Company entering into interest rate swaps to effectively swap fixed notes payments for floating rate payments.

Available liquidity is comprised of cash and cash equivalents plus the amount available to borrow across all revolving credit facilities, net of limitations related to each respective credit facility's borrowing base. As of September 30, 2024, \$0.9 billion of capacity is undrawn and \$0.9 billion is available to borrow.

Interest rate is SOFR + 1.525% up to + 1.775% (+ 10bps CSA) depending on borrowing base availability at the time of borrowing.

Weighted average interest rate is calculated by annualizing interest expense (includes unused fees, the accretion of original issue discount, and the application of hedge accounting) divided by weighted average outstanding debt for the quarter. Total all-in cost of debt (includes unused fees, the accretion of original issue discount, the application of hedge accounting, and amortization of deferred financing costs on revolving credit facilities) was 5.54% during the quarter.

As of September 30, 2024. BXSL has an investment grade credit rating of Baa2 / stable outlook from Moody's, upgraded on September 23, 2024, an investment grade credit rating of BBB / stable outlook from Fitch, upgraded on March 26, 2024, and an investment grade credit rating of BBB- / stable from S&P, reiterated on June 18, 2024. The underlying loans in BXSL are not rated. Credit ratings are statements of opinions and are not statements of fact or recommendations to purchase, hold or sell securities. Blackstone provides compensation directly to Fitch, Moody's and S&P for its evaluation of the Company. Credit ratings do not address the suitability of securities or the suitability of securities for investment purposes, and should not be relied on as investment advice.

### Strong financial profile with dividends covered by net investment income ("NII") and lower expense ratios

History of Strong Dividend Coverage NII has exceeded BXSL's regular dividend for the last 20 quarters

118% 3Q'24 dividend coverage<sup>(2)</sup>

Lower Fees and Expenses

Diversified Funding

Sources

Lower management fees, cost of leverage and G&A costs vs. Traded BDC peer averages(1)

Diversified mix of secured and unsecured debt with investment grade ratings and funding flexibility

11.4% annualized total net return since inception(3)

BXSL is backed by a large direct lending platform whose differentiated scale helps drive incremental deal flow

1.0x to 1.25x target leverage(4)

Note: Past performance does not predict future returns. There can be no assurance that any Blackstone product or investment will achieve its objectives or avoid substantial losses. Diversification does not ensure a profit or protect against losses. See "Important Disclosure Information" including "Use of Leverage" for important information regarding performance.

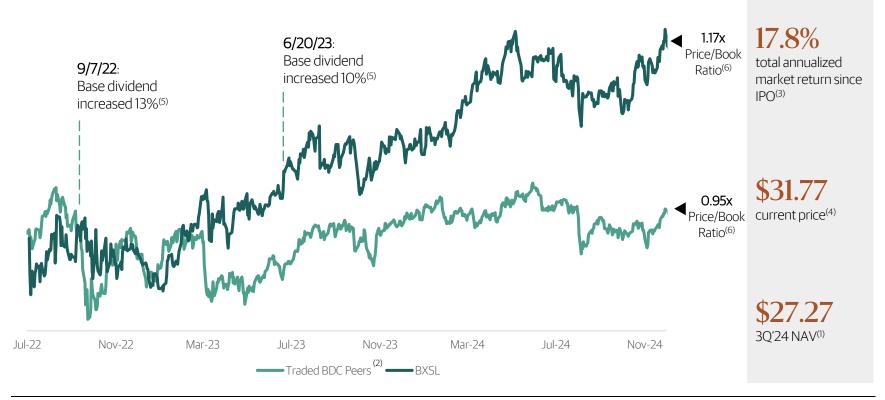
BXSL Traded BDC Peers consist of ARCC, BBDC, BCSF, CGBD, FSK, GBDC, GSBD, MFIC, NMFC, OBDC, OCSL, PSEC, SLRC, and TSLX, which are each externally managed, exchange traded BDCs with a market capitalization greater than \$750 million as of December 31, 2023, based on public filings. Sources: Company filings as of September 30, 2024. BXSL fee waivers were in place through October 2023. 0.75% management fee increased to 1.0% and 15%

<sup>3</sup>Q'24 dividend coverage is calculated as 3Q'24 net investment income per share (\$0.91) divided by 3Q'24 regular dividend per share (\$0.77).

Represents returns calculated from BXSL inception to 3Q'24. Total return is calculated as the change in NAV per share during the period, plus dividends per share (assuming dividends and distributions are reinvested in accordance with the Company's dividend reinvestment plan), divided by the beginning NAV per share.

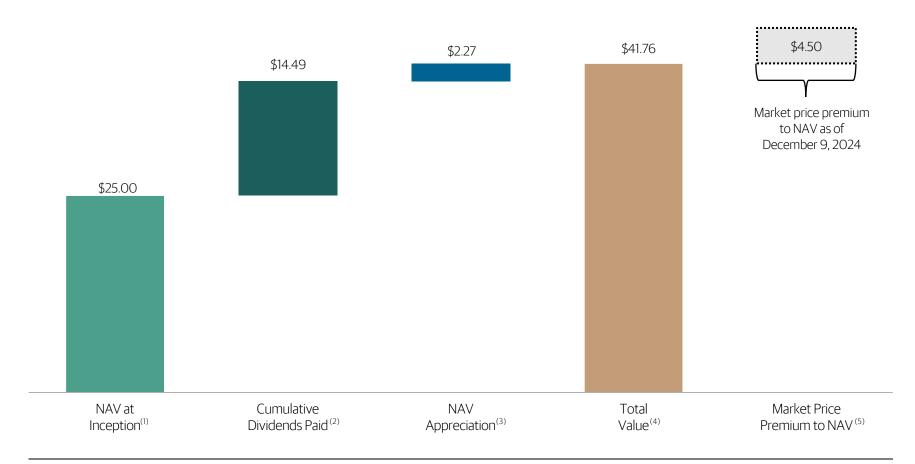
# BXSL has delivered steady dividends with a stock price currently trading at a premium to $NAV^{(1)}$

BXSL is one of five BDCs in its traded peer set<sup>(2)</sup> trading above NAV



Note: Data is as of September 30, 2024, unless otherwise indicated. Past performance does not predict future returns. There can be no assurance that any Blackstone product or investment will achieve its objectives or avoid substantial

- Stock price as of December 9, 2024 and NAV as of guarter ended September 30, 2024.
- BXSL Traded BDC Peers consist of ARCC, BBDC, BCSF, CGBD, FSK, GBDC, GSBD, MFIC, NMFC, OBDC, OCSL, PSEC, SLRC, and TSLX, which are each externally managed, exchange traded BDCs with a market capitalization greater than \$750 million as of December 31, 2023, based on public filings. Sources: Company filings as of September 30, 2024.
- Reflects IPO share price of \$26.15 on October 28, 2021 to closing price of \$31.77 on December 9, 2024. Total return based on market value is calculated as the change in market value per share during the respective periods, assuming dividends reinvested at end-of-day stock price at corresponding ex-dividend date.
- Reflects closing price on December 9, 2024.
- On September 7, 2022, BXSL announced the increase of its regular quarterly distribution from \$0.53 per share to \$0.60 per share to shareholders of record as of September 30, 2022. On June 20, 2023, BXSL announced the increase of its regular quarterly distribution from \$0.70 per share to \$0.77 per share to shareholders of record as of September 30, 2023.



Note: Data is as of September 30, 2024, unless otherwise indicated. The above Total Value Bridge is an illustrative example of the total value and market price premium to NAV of one share of BXSL held from inception through December 9, 2024, assuming no participation in a dividend reinvestment program and no additional purchases. Various factors may impact results above including, but not limited to, time of investment, dividends reinvested, and time of liquidation. Past performance does not predict future returns. Similar results are not guaranteed. For illustrative purposes only. There can be no assurance that any Blackstone product or investment will achieve its objectives or avoid substantial losses.

- NAV per share at inception, assuming purchase of one share.
- 2) Cumulative dividends paid with respect to one share, provided the share is held since inception. Cumulative dividends paid is inclusive of the 3Q'24 declared dividend, paid in 4Q'24.
- Indicates appreciation of NAV since inception (\$25.00 per share) with respect to one share.
- Total value of share includes the NAV at inception, cumulative dividends paid and NAV appreciation with respect to one share.
- Market price is the price at which investors may sell shares of the Fund. Net asset value per share (NAV) represents the total value of all assets held by the Fund (minus its total liabilities), divided by the total number of common shares outstanding. Market price may be greater than (at a premium to) or less than (at a discount to) NAV and is largely determined by the demand for and supply of the Fund's shares. Demand for the Fund's shares is affected by market forces, including, but not limited to investor sentiment. Supply is the number of shares offered for sale by existing shareholders (who are also affected by the same factors that drive demand) and/or newly offered.

# Appendix

### BXSL leads across many key metrics

#### **Earnings Momentum**

LTM Return(1),(2)

Dividend Yield<sup>(2), (3)</sup>

14.1%

vs. 9.7%

Traded BDC Peers

11.3%

vs. 10.2%

Traded BDC Peers

#### Capital Protection

% First Lien Senior Secured<sup>(2),(4)</sup>

98.7%

vs. 73.7%

Traded BDC Peers

Non-accruals (at cost)(2),(5)

0.2%

vs. 2.6%

Traded BDC Peers

#### Well Positioned Portfolio

Avg. Borrower LTM EBITDA<sup>(6), (7)</sup>

LTM EBITDA Growth<sup>(8), (9)</sup>

\$194M

vs. \$94M

Private Credit Market

7%

vs. 6%

Private Credit Market

#### Shareholder Alignment

Management Fee<sup>(2), (10), (11)</sup>

1.0%

vs. 1.5%

Traded BDC Peers

Incentive Fee<sup>(2), (10), (11)</sup>

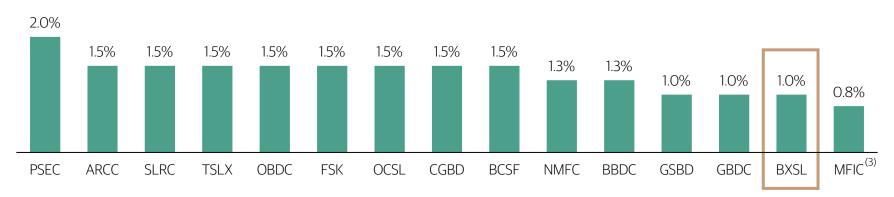
17.5%

vs. 18.5%

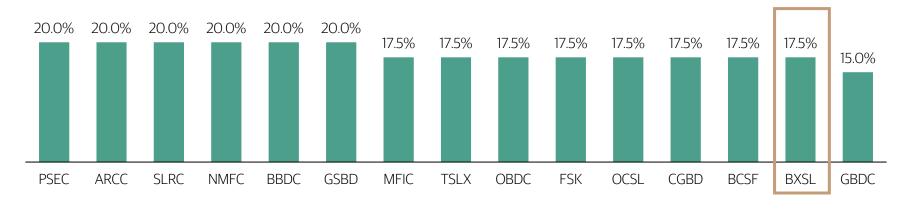
Traded BDC Peers

# BXSL and peers' fee structures<sup>(1)</sup>

#### Full Management Fees (% GAV)<sup>(2)</sup>



#### Full Income Incentive Fees (% Pre-Fee NII)(2)



Note: As of September 30, 2024 (applicable for the calendar period 3Q'24).

BXSL Traded BDC Peers consist of ARCC, BBDC, BCSF, CGBD, FSK, GBDC, GSBD, MFIC, NMFC, OBDC, OCSL, PSEC, SLRC, and TSLX, which are each externally managed, exchange traded BDCs with a market capitalization greater than \$750 million as of December 31, 2023, based on public filings. Sources: Company filings as of September 30, 2024.

BXSL "Management Fees" and "Incentive Fees" do not include the previous fee waivers, which were in place for two years from the date of the initial public offering until October 28, 2023. Management Fees are charged on gross assets and Incentive Fees on pre-fee net investment income. BXSL's 0.75% management fee will increase to 1.00% and its 15.0% incentive fee will increase to 17.5%. Peer "Management Fees" and "Incentive Fees" do not include the impact of waivers, lookbacks, step-ups, or hurdle rates.

MFIC reports its management fee as 1.75% based on NAV. Implied management fee based on GAV is 0.80%.

# **Private Credit Market Opportunity**

### Dry powder has driven increased opportunities for private credit

#### Private Equity Dry Powder<sup>(1)</sup>

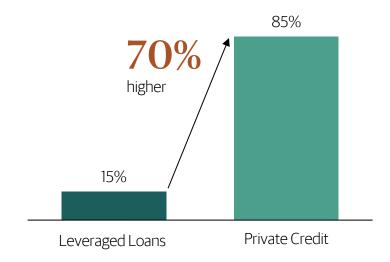
North America only (\$ in billions)

Private Credit

# ~\$1,500 as more demand than supply ~\$270

#### **Buyers are Increasingly Choosing Private** Lenders<sup>(2)</sup>

% of LBOs based on count (LTM Q3'24)



Note: As of September 30, 2024. Represents Blackstone Credit & Insurance's view of the current market environment as of the date appearing in this material only, which is subject to change. For illustrative purposes only. See "Important Disclosure Information" including "Trends."

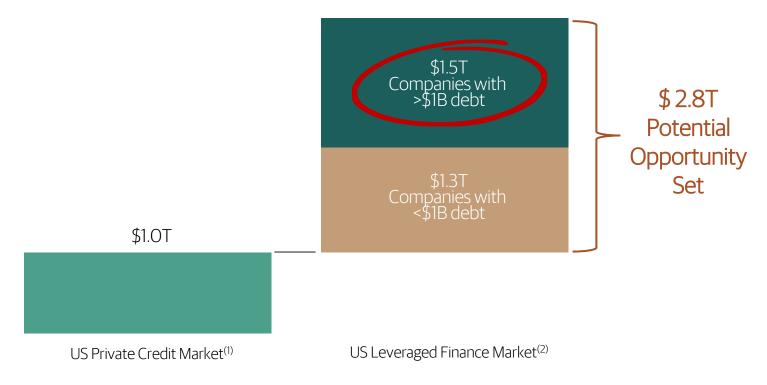
Private Equity

Source: Published by Preqin as of November 16, 2024 which has data as of March 31, 2024. Reflects only North America dry powder. Dry powder is a term for uncalled capital commitments.

Source: LCD. LTM Q3'24 reflects last twelve months as of September 30, 2024. Reflects private credit market share of LBO transaction activity based on count.

# The addressable market for private credit is large

### ~\$4T Total Addressable Market

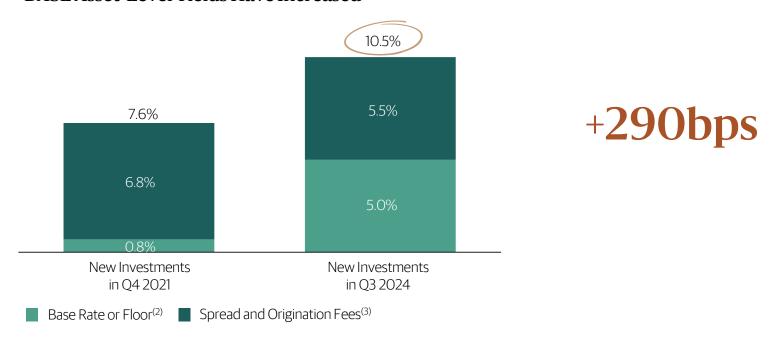


Note: There can be no guarantee trends will continue or will not reverse. Represents Blackstone Credit & Insurance's view of the current market environment as of the date appearing in this material only, which is subject to change. Source: Published by Preqin as of November 16, 2024 which has data as of March 31, 2024, the latest data available. Private Credit market size based on AUM.

Source: LCD and Bloomberg as of September 30, 2024. US Leveraged Finance Market defined as the aggregate of the US High Yield Bonds and US Leveraged Loans. Leveraged loans refers to broadly syndicated loans.

### Base rates remain wide relative to prior years, which has increased BXSL's asset-level yields

#### BXSL Asset-Level Yields Have Increased(1)



Note: As of September 30, 2024 unless otherwise noted. For illustrative purposes only. The above may not be representative of any specific investment, all investments of a given type, or of investments generally. Past performance does not predict future returns and there can be no assurance that BXSL will achieve results comparable to those of any of Blackstone Credit & Insurance's prior funds or be able to implement its strategy or achieve its investment objectives, including due to an inability to access sufficient investment opportunities. The above is not intended to be indicative of future results to be achieved by the proposed fund; actual results may differ materially from the information generated through the use of illustrative components of return. While Blackstone believes that these assumptions are reasonable under the circumstances, there is no assurance that the results will be obtained, and unpredictable general economic conditions and other factors may cause actual results to vary materially. Any variations could be adverse to the actual results. See "Important Disclosure Information."

Includes all privately originated deals funded in respective quarters. 4Q'21 and 3Q'24 represent periods of contrasting base rates.

Floating rate investments pay a rate of interest determined by reference to a base rate; the base rate may be subject to a minimum floor. For "New Investments in 4Q 2021", 3M SOFR as of December 31, 2021 was below the average floor of 0.82%. For illustrative purposes only. There can be no assurance that rates will rise or at any particular pace.

Origination fees are amortized over the term of the individual investment for the purposes of the illustrative example. The amortization of actual origination fees may vary based on the actual hold period or term of the individual investments.

#### PRIVATE CREDIT MARKET TRENDS BY SIZE

- BXSL invests in larger companies because we believe they provide the opportunity for better risk-adjusted returns
- Private credit market data from Lincoln International shows larger borrowers experienced greater growth over the last year and fewer defaults historically than smaller borrowers

#### Average Issuer EBITDA in BXSL is 2x Larger than that of the Private **Credit Market**

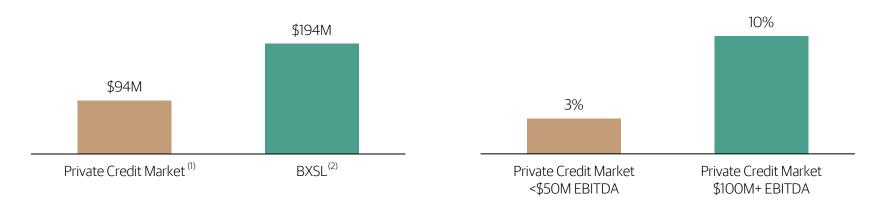
#### Average LTM EBITDA

(\$ in millions)

#### In Broader Market, Larger Companies Grew 3x the Rate of Smaller **Companies Last Year**

#### Growth in LTM EBITDA(1)

(Year-over-Year %)



Note: As of September 30, 2024. Source: The "Lincoln International Private Market Database" ("Lincoln database"), compiled by the Lincoln Valuations & Opinions Group ("VOG"), is a quarterly compilation of over 4,750 portfolio companies from a wide assortment of private equity investors and non-bank lenders. Most of these companies are highly levered with debt financing provided via the direct lending market and, in many instances, Lincoln estimates the fair value of at least one senior debt security in the portfolio companies' capital structures. In assessing the data, VOG relies on commonly accepted valuation methodologies and each valuation analysis is unique and conforms to fair value accounting principles. The analyses are then vetted by auditors, fund managers and their boards of directors, as well as regulators. © 2024 Lincoln Partners Advisors LLC. All rights reserved. Used with permission. Third party use is at user's own risk. EBITDA is a non-GAAP financial measure. For a particular portfolio company, LTM EBITDA is generally defined as net income before net interest expense, income tax expense, depreciation and amortization over the last twelve months ("LTM").

Average LTM EBITDA and average year-over-year LTM EBITDA growth of companies that issue loans in the Lincoln database as of 3Q'24.

BXSL LTM EBITDA as of September 30, 2024, includes all private debt investments for which fair value is determined by the Board of Trustees in conjunction with a third-party valuation firm, excludes quoted assets, and is weighted on fair market value of each respective investment. Amounts were derived from the most recently available portfolio company financial statements, have not been independently verified by BXSL, and may reflect a normalized or on fair market value of each respective investment. Anitotins were derived from the most recently available portable company in an each state. The total debt portfolio based on fair value.

adjusted amount. Accordingly, BXSL makes no representation or warranty in respect of this information. Private debt investments represent approximately 98% of the total debt portfolio based on fair value.

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#### **BXSL RETURN METRICS**

	12/31/2018	12/31/2019	12/31/2020	12/31/2021	12/31/2022	12/31/2023	9/30/2024
Return Metrics							
Total Return YTD <sup>(1)</sup>	-1.7%	14.4%	6.5%	12.6%	10.3%	14.7%	10.4%

Note: Past performance does not predict future returns. There can be no assurance that any Blackstone product or investment will achieve its objectives or avoid substantial losses. See "Important Disclosure Information" including "Use of Leverage" for important information regarding performance.

Total return is calculated as the change in NAV per share during the period, plus distributions per share (assuming dividends and distributions are reinvested in accordance with the Company's dividend reinvestment plan) divided by the beginning NAV per share. Total return does not include sales load.

# Endnotes, Risk Factors and Important Disclosure Information

# **Endnotes**

#### **ENDNOTES**

#### Notes to Page 2

Data as of September 30, 2024. For illustrative purposes only.

- Assets under management ("AUM") is estimated and unaudited as of September 30, 2024. Blackstone Inc.'s ("Blackstone") assets under management ("AUM") are estimated and unaudited. "AUM" includes co-investments and Blackstone's GP and side-by-side commitments, as applicable. There can be no assurance that any Blackstone fund, investment or acquisition will achieve its objectives or avoid substantial losses. Subject to Blackstone's policies and procedures regarding information walls and the management of conflicts of interest.
- Largest global alternative asset manager reflects Pregin data as of September 30, 2024, or as of latest publicly available company data.
- AUM is estimated and unaudited as of September 30, 2024. The AUM for Blackstone, Blackstone Credit & Insurance or any specific fund, account or investment strategy presented in this Presentation. may differ from any comparable AUM disclosure in other non-public or public sources (including public regulatory filings) due to, among other factors, methods of net asset value and capital commitment reporting, differences in categorizing certain funds and accounts within specific investment strategies and exclusion of certain funds and accounts, or any part of net asset value or capital commitment thereof, from the related AUM calculations. Certain of these differences are in some cases required by applicable regulation. All figures are subject to change,
- Based on Blackstone Credit & Insurance analysis of company earnings presentations and calls, as of September 30, 2024, and la test available publicly available data.
- As of September 30, 2024. The North America Direct Lending track record represents U.S. and Canada first lien and unitranche debt, or non-U.S. first lien and unitranche debt where >50% of the revenue is generated from the U.S. (which may be secured by the applicable borrower's assets and/or equity) transactions in companies that were originated or anchored by certain Blackstone Credit & Insurance managed, advised or sub-advised funds (including the Fund, Blackstone Credit & Insurance managed mezzanine funds and Blackstone Credit & Insurance sub-advised BDCs, as well as certain other Blackstone Credit & Insurance managed funds and accounts) and, with respect to certain transactions, investments allocated to affiliates of Blackstone Credit & Insurance, which may be sold to Blackstone Credit & Insurance managed funds or accounts in the future (the "North America Direct Lending track record"). The track record includes investments for periods prior to December 31, 2017, in BDCs that were sub-advised by Blackstone Credit & Insurance on a non-discretionary basis until April 9. 2018 (the "Sub-Advised Investments"). With respect to certain transactions, the North America Direct Lending track record includes free equity and/or warrants that accompanied the debt financings, as well as any loans or securities into which the applicable first lien and unitranche debt may have been restructured subsequent to Blackstone Credit & Insurance's initial investment. The North America Direct Lending track record excludes (i) broadly syndicated, mezzanine, second lien and equity (other than the aforementioned free equity and/or warrants or securities issued upon restructuring) transactions, among others and (ii) transactions where Blackstone Credit & Insurance's invested capital (net of transactions fees) was under \$25 million.
- As of September 30, 2024. The annualized loss rate represents annualized net losses for substantially realized investments. Whether an investment is substantially realized is determined in the manager's discretion. Investments are included in the loss rate if (1) a payment was missed, (2) bankruptcy was declared, (3) there was a restructuring, or (4) it was realized with a total multiple on invested capital less than 1.0x. Net losses include all profits and losses associated with these investments, including interest payments received. Net losses are represented in the year the investment is substantially realized and excludes all losses associated with unrealized investments. The annualized net loss rate is the net losses divided by the average annual remaining invested capital within the platform. Investments sourced by Blackstone Credit & Insurance for the Sub-Advised Investments did, in certain cases, experience defaults and losses after Blackstone Credit & Insurance was no longer sub-adviser, and such defaults and losses are not included in the rates provided. Prior to December 31, 2022, the methodology used by the North America Direct Lending track record for calculating the platform's average annual loss rate was based on net loss of principal resulting only from payment defaults in the year of default which would exclude interest payments. Past performance does not predict future returns, and there can be no assurance that Blackstone Credit & Insurance will achieve comparable results or that any entity or account managed by or advised by Blackstone Credit & Insurance will be able to implement its investment strategy or achieve its investment objectives.
- Investments at fair market value.
- "Management Fees" and "Incentive Fees" do not include waivers, lookbacks, step ups or hurdle rates, including BXSL's previous fee waivers, which were in place through October 2023. BXSL's 0.75% management fee increased to 1.00% and its 15.0% incentive fee increased to 17.5%.
- The weighted average peer comparisons presented herein are to ARCC, BBDC, BCSF, CGBD, FSK, GBDC, GSBD, MFIC, NMFC, OBDC, OCSL, PSEC, SLRC, and TSLX, which are each externally managed, publicly traded BDCs with a market capitalization greater than \$750 million as of December 31, 2023 based on public filings. Sources: Company filings as of September 30, 2024.
- Blackstone Securities Partners L.P. ("BSP") may earn broker-dealer or similar fees paid by third-party investors in connection with transactions in which BXSL participates.

#### **ENDNOTES (CONT'D)**

#### Notes to Page 4

Private Credit returns include mezzanine lending funds and middle market direct lending funds (including our BDCs), stressed/distressed strategies (including stressed/distressed funds and credit alpha strategies) and energy strategies. Liquid Credit returns include CLOs, closed ended funds, open-ended funds and separately managed accounts. Only fee-earning funds exceeding \$100 million of fair value at the beginning of each respective quarter-end are included. Funds in liquidation, funds investing primarily in investment grade corporate credit and asset-based finance are excluded. Blackstone funds that were contributed to Blackstone Credit as part of Blackstone's acquisition of Blackstone Credit, formerly known as GSO, in March 2008 and the pre-acquisition date performance for funds and vehicles acquired by Blackstone Credit subsequent to March 2008, are also excluded.

AUM is estimated and unaudited as of September 30, 2024. The AUM for Blackstone, Blackstone Credit & Insurance or any specific fund, account or investment strategy presented in this Presentation may differ from any comparable AUM disclosure in other non-public or public sources (including public regulatory filings) due to, among other factors, methods of net asset value and capital commitment reporting, differences in categorizing certain funds and accounts within specific investment strategies and exclusion of certain funds and accounts, or any part of net asset value or capital commitment thereof, from the related AUM calculations. Certain of these differences are in some cases required by applicable regulation. All figures are subject to change.

- Private Corporate Credit includes funds and products in Capital Solutions and Credit Alpha strategies, and assets managed for certain strategic insurance partnerships, in addition to the strategies listed. Private Corporate Credit inception date is 2006.
- Liquid Corporate Credit inception date is 1998.
- Infrastructure and Asset Based Credit inception date is 2015. Reflects assets under management attributable to infrastructure (sustainable resources and energy transition, energy drawdown funds, private placements, asset-based finance, and resi). ESOF I (energy drawdown fund) has an investment program and objective substantially different from the investment program and objective of the Sustainable Resources funds (e.g. ESOF II, BGREEN III). All figures are subject to change.
- Real Estate Credit inception date is 2009.
- Largest BDC based on publicly reported fair value of both traded and non-traded BDCs as of September 30, 2024 or latest publicly available data published by BDCs.
- 9Fin and Creditflux, as of September 30, 2024.
- Largest private credit energy transition fund ever raised. Pregin, Pitchbook, and publicly available information as of August 13, 2024. BGREEN III commitments included in this figure are as of August 8, 2023 to reflect final closing amount. Analysis based on universe of private credit funds closed since 2006 with fund sizes of \$7B or greater.
- Largest real estate mezzanine debt fund based on BREDS IV fund size, per PERE historical fundraising data as of September 30, 2024.

#### **ENDNOTES (CONT'D)**

#### Notes to Page 7

- This number represents the amount of introductions across Blackstone Credit & Insurance portfolio companies and is not limited to introductions made to BXSL portfolio companies, which may have a lower participation rate or be significantly lower. "Active Participants" mean (i) a company that has an ongoing project and / or (ii) a company that has completed a project but may not currently have a project in effect. All Blackstone Credit & Insurance portfolio companies for which Blackstone Credit & Insurance originates Ioans are eligible to receive services from the Value Creation Program. The Value Creation Team generally proactively contacts sponsors and portfolio companies if the company satisfies certain objective criteria established by the Value Creation Team. When Blackstone Credit & Insurance exits the position, the portfolio company is no longer eligible to receive services from the Value Creation Program.
- Numbers presented are since inception of the Value Creation Program in 2016. Data presented is based on internal Blackstone data recorded and not from financial statements of portfolio companies. Represents the sum of (a) estimated identified total cost reduction at the time cost is benchmarked with portfolio companies multiplied by the average enterprise value multiple across the portfolio, by finding the mean of the enterprise value multiples at time of BXCl's initial investments, and (b) total revenue from introductions across Blackstone portfolio companies multiplied by EBITDA margin and multiple at investment of the portfolio company, with the exception of significantly longer term projects (projects that are greater than or equal to 10 years in project duration) in which total revenue is multiplied by EBITDA margin. The number is presented for illustrative purposes and does not reflect actual realized proceeds to BXCI, to the Fund, or to the equity sponsor or the company, and there can be no assurance that realized proceeds received by Blackstone or any investor in a Blackstone fund will be increased as a result.
- Numbers presented are since inception of the Value Creation Program in 2016. Data presented is based on internal Blackstone data recorded and not from financial statements of portfolio companies. Represents total contract value, including multi-year contracts.
- Represents year to date introductions as of September 30, 2024. A Blackstone investment in any portfolio company is no guarantee of future commercial opportunities for such company, and none of Blackstone, its funds, nor any of their affiliates makes any representation or warranty regarding such opportunities for any portfolio company. There is no assurance that any portfolio companies will participate in the above initiatives or will experience positive results.
- Numbers presented are since inception of the Value Creation Program in 2016. Data presented is based on internal Blackstone data recorded and not from financial statements of portfolio companies. Represents estimated identified total cost reduction across all BXCI portfolio companies at the time cost is benchmarked with portfolio companies.
- Represents cumulative number of current portfolio companies that have completed the Cyber Flash Assessment.

#### **ENDNOTES (CONT'D)**

#### Notes to Page 23

Note: Data is as of September 30, 2024, unless otherwise indicated. This is not an offer or sale of any security or investment product. **Past performance does not predict future returns**. There can be no assurance that any Blackstone product or investment will achieve its objectives or avoid substantial losses.

- 1) Represents one year period ended 3Q'24. Total return is calculated as the change in NAV per share during the period, plus dividends per share (assuming dividends and distributions are reinvested in accordance with the Company's dividend reinvestment plan), divided by the beginning NAV per share.
- 2) Traded BDC Peers consist of ARCC, BBDC, BCSF, CGBD, FSK, GBDC, GSBD, MFIC, NMFC, OBDC, OCSL, PSEC, SLRC, and TSLX, which are each externally managed, exchange traded BDCs with a market capitalization greater than \$750 million as of December 31, 2023, based on public filings. Based on company filings as of September 30, 2024. Data for Traded BDC Peers presented as weighted average quarterly results.
- 3) 30'24 dividend yield is calculated as the 30'24 dividend (\$0.77) annualized and divided by the ending NAV per share on September 30, 2024 (\$27.27).
- 4) BXSL based on the fair market value of the total BXSL portfolio as of September 30, 2024. Peer BDCs' share of portfolio, by fair value, in first-lien investments excludes investments in unconsolidated joint ventures and loan funds. As of September 30, 2024, BXSL was not invested in any unconsolidated joint ventures or loan funds.
- 5) Based on non-accrual debt investments as a percentage of amortized cost of total investments. Based on the fair market value, investments on non-accrual represent 0.1% of total investments
- Benchmarked against Private Credit Market figures as of September 30, 2024, and sourced from the Lincoln database as of September 30, 2024. © 2024 Lincoln Partners Advisors LLC. All rights reserved. Used with permission. Third party use is at user's own risk. BXSL statistics as of June 30, 2024, and, other than average LTM EBITDA growth which excludes private debt investments that funded after December 31 2022, includes all private debt investments for which fair value is determined by BXSL's Board in conjunction with a third-party valuation firm (thus, excluding quoted assets). BXSL amounts are weighted on fair market value of each respective investment. BXSL amounts were derived from the most recently available portfolio company financial statements (which are generally one quarter in arrears), have not been independently verified by BXSL, and may reflect a normalized or adjusted amount. Accordingly, BXSL makes no representation or warranty in respect of this information. EBITDA is a non-GAAP financial measure. For a particular portfolio company, EBITDA is generally defined as net income before net interest expense, income tax expense, depreciation, and amortization over the last twelve months ("LTM"). EBITDA growth year-over-year may reflect some inorganic growth due to mergers and acquisitions (M&A). Average LTM EBITDA growth for BXSL excludes companies that grew EBITDA over 100% year-over-year due to M&A. EBITDA margin is the ratio of EBITDA-to-revenue.
- 7) Average LTM EBITDA of issuer companies of loans in the Lincoln database as of 3Q'24.
- 8) As of September 30, 2024. Average LTM EBITDA growth for BXSL excludes companies that grew EBITDA over 100% year-over-year due to M&A.
- 9) As of September 30, 2024. Average LTM EBITDA growth year-over-year of issuer companies of loans in the Lincoln database.
- 10) BXSL "Management Fees" and "Incentive Fees" do not include the previous fee waivers, which were in place for two years from the date of the initial public offering until October 28, 2023. Management Fees are charged on gross assets and Incentive Fees on pre-fee net investment income.
- 11) Peer "Management Fees" and "Incentive Fees" do not include the impact of waivers, lookbacks, step-ups, or hurdle rates.

# Risk Factors and Important **Disclosure Information**

#### BLACKSTONE SECURED LENDING FUND ("BXSL" OR THE "FUND") - RISK AND REWARD DISCLOSURE

Set out below is a summary of the rewards and associated risks of an investment in the Fund. This summary does not purport to be a comprehensive statement of all such rewards and risks and investors should refer to the private placement memorandum of the Fund before making a final investment decision. Please see the "Important Disclosure Information" section.

REWARDS

and/or our investment professionals.

expertise and market positioning coupled with BXCI's powerful network and deep in-house sector Blackstone product, investment or portfolio company will achieve their objectives or avoid expertise with senior secured private credit strategies means that we can be well positioned as a significant losses. Sharing of expertise is subject to Blackstone's policies and procedures partner of choice and aim to enhance value for our investors and portfolio companies.

Case Studies. This material includes case studies and/or transaction summaries demonstrating Case Studies. Case studies and examples are presented for illustrative purposes only, and may the status of select investments following their acquisition by a Blackstone fund and not be representative of all transactions of a given type or of investments generally. There can implementation of the Fund's investment strategy. Blackstone believes it may deliver similar be no assurance that BXSL will be able to make comparable or equally successful investments in types of enhancements to future assets that it acquires.

on federal or local governments for deal flow, given our focus on a wide product slate covering current expectations for the portfolio will hold, that BXSL or any of its investments will meet many European sponsors and advisors. The material refers to indicative deals in the BXSL their objectives or avoid substantial losses. Pipeline estimations are inherently uncertain and pipeline, illustrating our outlook on potentially beneficial investment opportunities.

Diversification. The Fund is Blackstone's dedicated North America Direct Lending platform is Diversification. Diversification does not ensure a profit or protect against losses. focused on originating senior secured loans to U.S. companies, and its portfolio is diversified primarily across companies in our targeted sectors and geographies.

Estimates / Forward-Looking Statements. This material contains certain forward-looking Estimates / Forward-Looking Statements. Estimates and other forward-looking information are statements and their underlying assumptions and analysis, in order to offer BXCI's expectations based on assumptions that Blackstone believes to be reasonable as of the date hereof. Future for future developments and events.

Key Personnel. We believe that BXSL's dedicated global team's collective experience with Key Personnel. Certain Blackstone professionals will not be dedicated to the management and European direct lending strategies forms a strong operating intervention platform that we operation of BXSL and/or they may perform work for other Blackstone business units and, mobilize on an integrated basis to lead, grow, run and defend our business.

Leverage. The Fund may employ leverage or borrowings to advance investments or other Leverage. The use of leverage or borrowings magnifies investment, market and certain other returns exceed the costs of borrowings.

perform to a similar standard.

manage risk, protect capital and optimize returns for our investors and portfolio companies. The capital but does not reduce or eliminate risk and does not protect against losses. Capital is at strategy has evolved over time to have increased downside protection and diversification.

opportunities and achieving strong performance.

Awards. This presentation refers to awards and rankings issued to Blackstone, our investments Awards. Any awards or rankings referred to are provided solely for informational purposes and should not be construed as or relied upon as an indication of future performance or activity.

Blackstone and BXCI's Scale, Expertise and Value Creation. Blackstone's brand, operational Blackstone and BXCI's Scale, Expertise and Value Creation. There is no assurance that any regarding the management of conflicts of interest and information walls. The activity of identifying, completing and realizing attractive investments is highly competitive, and involves a high degree of uncertainty. There can be no assurance that the Fund will be able to locate and consummate investments, or fully invest its committed capital, that satisfy its objectives.

the future or obtain comparable results. These examples do not constitute investment advice or recommendation of past investments.

Deal Flow Flexibility, Pipeline and Powerful Origination Engine. Our portfolio is not dependent Deal Flow Flexibility, Pipeline and Powerful Origination Engine. There is no assurance that transactions, whether committed or pending, may not successfully close as expected or at all.

results are inherently uncertain and subject to many important factors.

therefore, conflicts are expected to arise in their time allocation. The involvement and role of the professionals may vary, including having no involvement at all. There can be no assurance that such professionals will be associated with the Fund throughout its life. In the event of death, disability or departure of key Blackstone professionals, business and Fund performance may be adversely affected

activities. Leverage may at certain stages enhance returns from investments to the extent such risks and may be significant. Leverage can increase losses or gains and borrowing fees may reduce fund returns.

Returns and Past Performance. BXSL has delivered strong performance, including historically Returns and Past Performance. Past performance does not predict future returns. There can stable, well-covered dividends since inception. Blackstone believes that the Fund can continue to be no assurance that any Blackstone fund or investment will achieve its objectives or avoid substantial losses, or that any downside control features will be successful. Distributions are not guaranteed.

Risk Management and capital protection. The Fund maintains a robust investment process to Risk Management and capital protection. Risk management seeks to mitigate risk and protect risk. There can be no assurance that any downside control features will be successful.

Themes and Trends. For Blackstone, recognizing significant market trends and good Themes and Trends. There is no assurance that BXSL will find or close on any opportunities neighbourhoods supported by secular tailwinds is essential to finding quality investment relating to themes or current market trends identified herein or that future initiatives will occur as expected or at all. Trends may not continue and may reverse.

#### OTHER RISK FACTORS

A detailed summary of the risks to which the Fund is subject is available in the Fund's Offering Documents. Capitalized terms used herein but not otherwise defined have the meanings set forth in the "Important Disclosure Information" section or in the Fund's Offering Documents.

Conflicts of Interest. There may be occasions when the Fund's general partner and/or the investment advisor, and their affiliates will encounter potential conflicts of interest in connection with the Fund's activities including, without limitation, the allocation of investment opportunities, relationships with Blackstone's and its affiliates' investment banking and advisory clients, and the diverse interests of the Fund's limited partner group. There can be no assurance that Blackstone will identify, mitigate, or resolve all conflicts of interest in a manner that is favorable to the Fund.

Exchange Rate. Currency fluctuations may have an adverse effect on the value, price, income or costs of the product which may increase or decrease as a result of changes in exchange rates.

Forward-Looking Statements. Certain information contained in the Materials constitutes "forward-looking statements," which can be identified by the use of forward-looking terminology or the negatives thereof. These may include statements about plans, objectives and expectations with respect to future operations. Such forward-looking statements are inherently uncertain and there are or may be important factors that could cause actual outcomes or results to differ materially from those indicated in such statements. Blackstone believes these factors include, but are not limited to, those described under the section entitled "Risk Factors" in its Annual Report on Form 10-K for the most recent fiscal year, and any such updated factors included in its periodic filings with the Securities and Exchange Commission, which are accessible on the SEC's website at www.sec.gov. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in the Materials and in the filings. Blackstone undertakes no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise.

Highly Competitive Market for Investment Opportunities. The activity of identifying, completing and realizing attractive investments is highly competitive, and involves a high degree of uncertainty. There can be no assurance that the Fund will be able to locate, consummate and exit investments that satisfy its objectives or realize upon their values or that the Fund will be able to fully invest its committed capital. There is no guarantee that investment opportunities will be allocated to the Fund and/or that the activities of Blackstone's other funds will not adversely affect the interests of the Fund.

**Illiquidity and Variable Valuation**. There is no organized secondary market for investors' interests in the Fund nor is there an organized market for which to sell the Fund's underlying investments, and none is expected to develop. Further, the valuation of the Fund's investments will be difficult, may be based on imperfect information, and is subject to inherent uncertainties. The resulting values may differ from values that would have been determined had a ready market existed for such investments, from values placed on such investments by other investors, and from prices at which such investments may ultimately be sold.

Inflation and Supply Chain Risk. Economic activity has continued to accelerate across sectors and regions. Nevertheless, due to global supply chain issues, a rise in energy prices, strong consumer demand as economies continue to reopen and other factors, inflation has accelerated in the U.S. and globally. We believe inflation is likely to continue in the near to medium-term, particularly in the U.S., with the possibility that monetary policy may tighten in response. Persistent inflationary pressures and supply chain issues could affect our portfolio companies profit margins. In addition, the inflation-adjusted value of the principal on our loan investments could decrease.

Leverage; Borrowings Under a Subscription Facility. The Fund may use leverage, and the Fund may utilize borrowings from Blackstone Inc. or under its subscription-based credit facility in advance of or in lieu of receiving investors' capital contributions. The use of leverage or borrowings magnifies investment, market and certain other risks and may be significant. The Fund's performance may be affected by the availability and terms of any leverage as such leverage will enhance returns from investments to the extent such returns exceed the costs of borrowings by the Fund. The leveraged capital structure of such assets will increase their exposure to certain factors such as rising interest rates, downturns in the economy, or deterioration in the financial condition of such assets or industry. In the event an investment cannot generate adequate cash flow to meet its debt service, the Fund may suffer a partial or total loss of capital invested in the investment, which may adversely affect the returns of the Fund. In the case of borrowings used in advance of or in lieu of receiving investors' capital contributions, such use will result in higher or lower reported returns than if investors' capital had been contributed at the inception of an investment because calculations of returns to investors are based on the payment date of investors' capital contributions. In addition, because the Fund will pay all expenses, including interest, associated with the use of any leverage or borrowings, investors would indirectly bear such costs.

Material, Non-Public Information. In connection with other activities of Blackstone, certain Blackstone personnel may acquire confidential or material non-public information or be restricted from initiating transactions in certain securities, including on the Fund's behalf. As such, the Fund may not be able to initiate a transaction or sell an investment. In addition, policies and procedures maintained by Blackstone to deter the inappropriate sharing of material non-public information may limit the ability of Blackstone personnel to share information with personnel in Blackstone's other business groups, which may ultimately reduce the positive synergies expected to be realized by the Fund as part of the broader Blackstone investment platform.

#### OTHER RISK FACTORS (CONT'D)

No Assurance of Investment Return. An investment in the Fund is speculative and involves a high degree of risk. There can be no assurance that the Fund will achieve comparable results, implement its investment strategy, achieve its objectives, or avoid substantial losses, or that any expected returns will be met (or that the returns will be commensurate with the risks of investing in the type of transactions described herein). The portfolio companies in which the Fund may invest (directly or indirectly) are speculative investments and will be subject to significant business and financial risks. The Fund's performance may be volatile. An investment should only be considered by sophisticated investors who can afford to lose all or a substantial amount of their investment. The Fund will incur costs which will impact the return throughout the life of the Fund. Fund costs may include, for example: fund management; fund administration and servicing; legal; compliance; record-keeping; certain kinds of distribution charges; and other operating costs. The Fund's fees and expenses may offset or exceed its profits. A more detailed description of relevant fund costs and expenses is included in the Fund's offering documents.

Recent Market Events Risk. Local, regional, or global events such as war (e.g., Russia/Ukraine), acts of terrorism, public health issues like pandemics or epidemics (e.g., COVID-19), recessions, or other economic, political and global macro factors and events could lead to a substantial economic downturn or recession in the U.S. and global economies and have a significant impact on the Fund and its investments. The recovery from such downturns is uncertain and may last for an extended period of time or result in significant volatility, and many of the risks discussed herein associated with an investment in the Fund may be increased.

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Use of Leverage. BXSL intends to borrow money. If returns on such investment exceed the costs of borrowing, investor returns will be enhanced. However, if returns do not exceed the costs of borrowing, BXSL performance will be depressed. This includes the potential for BXSL to suffer greater losses than it otherwise would have. The effect of leverage is that any losses will be magnified. The use of leverage involves a high degree of financial risk and will increase BXSL's exposure to adverse economic factors such as rising interest rates, downturns in the economy or deteriorations in the condition of the Investments. This leverage may also subject BXSL and its Investments to restrictive financial and operating covenants, which may limit flexibility in responding to changing business and economic conditions. For example, leveraged entities may be subject to restrictions on making interest payments and other distributions.

#### IMPORTANT DISCLOSURE INFORMATION (CONT'D)

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#### IMPORTANT DISCLOSURE INFORMATION (CONT'D)

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